

# NYS Clean Heat

## Contractor Information Sheet

It pays to participate. With each successful installation of qualifying equipment, contractors can earn financial incentives.

### Here's How

- 1 Enroll as a participating contractor in the NYS Clean Heat Program at [nystatewidecmp.programprocessing.com](http://nystatewidecmp.programprocessing.com).

### For Prescriptive Projects

- 2 Purchase approved equipment. A list of qualifying equipment can be found on [NEEP.org](http://NEEP.org).
- 3 Install qualified equipment for a National Grid electric customer. See list of eligible equipment on the back, plus you'll receive a buying guide to help you explain equipment benefits to customers, projects on the New York State Clean Heat Program website at [nyscleanheatrebates.com](http://nyscleanheatrebates.com) and get paid!

### For Custom Projects

- 2 Projects require pre-approval. Reach out to your program representative to get started. If you aren't sure, email [NYSCleanHeatCI@NationalGrid.com](mailto:NYSCleanHeatCI@NationalGrid.com).
- 3 National Grid will work with you to determine your project's savings and incentives.
- 4 After installation, National Grid will inspect the site, conduct a final evaluation, and pay the incentive!

Learn more about participating in the program at [cleanheat.ny.gov/contractors](http://cleanheat.ny.gov/contractors).

### Customer Incentives and Participating Contractor Rewards

Category	Technology	Incentive	Total Incentive <sup>1</sup>
2	ccASHP: Full Load Heating	\$/10,000 Btu/h of maximum heating capacity at 5°F, as documented on the NEEP Product List <sup>2</sup>	\$800
2a	ccASHP: Full Load Heating with Integrated Controls	\$/10,000 Btu/h of maximum heating capacity at 5°F, as documented on the NEEP Product List <sup>2</sup>	\$1,000
2b	ccASHP: Full Load Heating with Decommissioning	\$/10,000 Btu/h of maximum heating capacity at 5°F, as documented on the NEEP Product List <sup>2</sup>	\$1,200
2e	Air-to-Water Heat Pump, for Space Conditioning	\$/10,000 Btu/h of heating capacity at the condition of 5°F ambient and 110°F leaving water temperature, or A5W110, as documented by the AWHP QPL <sup>3</sup>	\$800
3	GSHP: Full Load Heating	\$/10,000 Btu/h of full load heating capacity as certified by AHRI <sup>4</sup>	\$1,500
4	Custom Full Load Space Heating	\$/MMBTU of annual energy savings	\$70
4a	Custom Heat Pump + Envelope	\$/MMBTU of annual energy savings	Tier 1: \$70   Tier 2: \$80
4b	Custom Full Load Multifamily Space Heating	\$/dwelling unit	\$1,800
5	Air-Source HPWH (≤ 120 gal)	\$/Unit <sup>5</sup>	\$700
5 Mid.	Midstream Air-Source HPWH (< 120 gal)	\$/Unit <sup>6</sup>	\$800
6	Custom Hot Water Heating	\$/MMBTU of annual energy savings	\$70
6a	Custom Centralized Multifamily Hot Water Heating	\$/dwelling unit	\$400
7	GSHP Desuperheater	\$/Unit	\$100
8	Dedicated DHW WWHP	\$/Unit	\$900
10	Custom Partial Load Space Heating	\$/MMBTU of annual energy savings	\$70

<sup>1</sup> Participating Contractor eligible for a bonus of up to \$500 per project.

<sup>2</sup> Total incentive to be limited to 120% of BHL—e.g., Total incentive ≤ ((Maximum Heating Capacity x 1.2)/HP Sizing Ratio). See Equipment Sizing Requirements in Appendix 2 of the Program Manual for additional details.

<sup>3</sup> Total incentive to be limited to 120% of BHL

<sup>4</sup> Total incentive to be limited to 120% of BHL—e.g., Total incentive ≤ ((Full Load GLHP Rating OR Full Load GWHP Rating x 1.2)/HP Sizing Ratio). See Equipment Sizing Requirements in Appendix 2 in the Program Manual for additional details.

<sup>5</sup> Available for HPWHs purchased through the instant rebate program at participating retailers.

<sup>6</sup> Available for HPWHs purchased through a participating distributor.

## Prescriptive Program Incentive Categories

Category Number	Description	Eligible Technologies	Eligibility Criteria
2	ccASHP: Full Load Heating	MSP, Central ccASHP	<ul style="list-style-type: none"> <li>Each unit in system must be on the NEEP Product List</li> <li>Total heat pump system heating capacity is &lt; 300,000 Btu/h</li> <li>For central ASHPs installed with a back-up furnace in the same system, the back-up furnace must have capacity &lt; 225,000 Btu/h</li> <li>Total heat pump system heating capacity satisfies at least 100% of the BHL. Systems sized for &gt; 120% BHL may incur further review and require justification.</li> <li>In cases where there are four or fewer units choosing heat pumps in a multifamily building, they shall be eligible to apply in Category 2, subject to the discretion of the utility</li> </ul>
2a	ccASHP: Full Load Heating	MSP, Central ccASHP with Integrated Controls	<ul style="list-style-type: none"> <li>Eligible projects include heat pumps that meet the full building load where the previously existing system is coupled with integrated controls</li> <li>Category 2a is only available for retrofit projects of existing structures and is not available for new construction or gut rehab</li> <li>To be eligible for Category 2a incentives, the integrated controls package must be connected to existing fossil fuel heating equipment and must operate the heat pump as the first stage/primary heating system</li> <li>Ancillary electric heating systems are not eligible for a Category 2a incentive</li> <li>In cases where there are four or fewer units choosing heat pumps in a multifamily building, they shall be eligible to apply in Category 2a subject to the discretion of the utility</li> </ul>
2b	ccASHP: Full Load Heating	MSP, Central ccASHP with Decommissioning	<ul style="list-style-type: none"> <li>Eligible projects include any heat pumps that meet the full building load where the previously existing fossil fuel system is decommissioned</li> <li>Category 2b will require submission of an additional attestation form and will only be available for retrofit projects</li> <li>To be eligible for a Category 2b incentive, the heat pump system installed must meet the full heating load of the building, as discussed in section 3.2.2.1</li> <li>Category 2b incentives will only be available when decommissioning existing fossil fuel heating equipment</li> <li>In cases where there are four or fewer units choosing heat pumps in a multifamily building, they shall be eligible to apply in Category 2b subject to the discretion of the utility</li> </ul>
2e	Air-to-Water Heat Pump	Air-to-Water Heat Pump (AWHP), for space conditioning	<ul style="list-style-type: none"> <li>Eligible heat pumps must be on the NYS Clean Heat AWWHP QPL</li> <li>Eligible projects include heat pumps that meet 100% of BHL at design conditions. AWWHPs that meet only part of the building load are acceptable if the remainder of the load is met by a separate ccASHP</li> <li>Retrofit projects, new construction and gut rehabs are eligible</li> <li>AWHPs can provide space heating alone or space heating and cooling. AWWHPs can also serve domestic water heating loads, but may not be sized to more than 120% of the space heating load, or BHL</li> </ul>
3	GSHP: Full Load Heating	GSHP	<ul style="list-style-type: none"> <li>Each heat pump in the system must meet or exceed the ENERGY STAR® geothermal heat pump specification. Console units and non-console heat pump appliances with less than 24,000 Btu/h rated full load cooling whose performance does not meet or exceed ENERGY STAR specifications must apply for incentives under Category 4</li> <li>Total heat pump system heating capacity is &lt; 300,000 Btu/h, except for systems installed in multifamily buildings, which all must apply through Category 4</li> <li>Ground-Source Variable Refrigerant Flow Heat Pumps ("GSVRFs") are eligible for incentives in Category 3 if the total heating capacity is &lt; 300,000 Btu/h. GSVRF systems, regardless of total heating system size or individual appliance cooling capacity, must meet or exceed the minimum efficiencies listed in Table 6</li> <li>System consists only of individual appliance cooling capacity for open-loop and closed-loop GSHP installs &lt; 135,000 Btu/h and/or individual appliance cooling capacity for direct exchange GSHP installs ≤ 180,000 Btu/h</li> <li>Ground loops must comply with applicable New York Department of Environmental Conservation ("NY DEC"), New York City ("NYC"), and International Ground-Source Heat Pump Association ("IGSHPA") standards</li> <li>Total heat pump system heating capacity satisfies at least 90% of the BHL. Projects must be sized to meet at least 100% of the load of the project scope at design conditions and serve at least 80% of the building's total square footage. See Section 3.3.2 for details. Systems sized for &gt; 120% BHL may incur further review and require justification</li> </ul>
5 and 5 Mid. <sup>7</sup>	HPWH (up to 120 gallons of tank capacity)	Air-to-Water HPWHs Dedicated DHW WWHP (> 120 gallons) added to ground loop	Air-to-Water HPWHs with storage capacities up to 120 gallons must meet or exceed ENERGY STAR Residential Water Heater specification.
7	GSHP Desuperheater	Optional component to GSHP systems	Installed as integrated component in an eligible GSHP.
8	Dedicated Domestic Hot Water ("DHW") Water-to-Water Heat Pump ("WWHP")	Dedicated DHW WWHP (< 120 gallons) added to ground loop	Can be integrated into an eligible GSHP or installed as a separate WWHP meeting or exceeding ENERGY STAR geothermal specifications. Must meet 100% of water heating load.

<sup>7</sup> Heat Pump Water Heater incentives are limited to one per customer. If you require more than one unit, please contact the program team.

## Custom Program Incentive Categories<sup>8</sup>

Category Number	Description	Eligible Technologies	Eligibility Criteria
4	Custom Full Load Heating	General	<ul style="list-style-type: none"> <li>All non-Multifamily building types: Total heat pump system heating capacity is &gt;300,000 Btu/h or utilizes equipment from the following categories:               <ul style="list-style-type: none"> <li>Commercial Unitary Systems</li> <li>Air Source Variable Flow Refrigerant Heat Pump</li> <li>Cold Climate Packaged Terminal Heat Pumps</li> <li>Energy Recovery Ventilator / Heat Recovery Ventilator</li> <li>Single Package Vertical Heat Pumps</li> <li>Dedicated Outdoor Air System</li> <li>Heat Recovery Chiller and Heat Pump Chiller</li> </ul> </li> <li>Multifamily buildings with over 100 dwelling units</li> <li>Installed systems must satisfy the dominant HVAC load for the building, per applicable code</li> <li>Each project requires pre-approval</li> <li>Projects shall be for full-load heating systems, except for heat recovery chiller projects</li> </ul>
4a	Custom Heat Pump + Envelope	See Category 4, plus envelope improvements	<p>Eligible projects include any Category 4 heat pumps, installed at either an existing facility or new construction, that are coupled with a significant envelope upgrade. Projects may qualify for one of two tiers of envelope upgrade improvements:</p> <p>Tier 1:</p> <ul style="list-style-type: none"> <li>- Existing: 5%–30% reduction in dominant load, compared to baseline</li> <li>- New Construction: 5%–10% reduction in dominant load, compared to baseline</li> </ul> <p>Tier 2:</p> <ul style="list-style-type: none"> <li>- Existing: &gt; 30% reduction in dominant load, compared to baseline</li> <li>- New Construction: &gt; 10% reduction in dominant load, compared to baseline</li> </ul> <p>When combined, the existing baseline will be used for calculating energy savings except for new construction projects, which should use a code baseline for savings analysis. The MMBtu savings from both the envelope measures and the heat pump measures will be paid out at the 4a rate. If an HP + Envelope upgrade also includes an eligible ERV/HRV, the ERV/HRV will also receive a Category 4a incentive.</p>
4b	Custom Full Load Multifamily Space Heating (5–100 dwelling units)	Category 4 space heating technologies	<ul style="list-style-type: none"> <li>Multifamily buildings with 5 to 100 dwelling units installing Category 4-eligible heat pumps and supporting equipment. Projects including envelope measures should apply to Category 4a</li> <li>Retrofit, gut rehab, and new construction are eligible</li> <li>Building must have year-round occupancy</li> <li>Common-area-only projects are not eligible</li> <li>Installed systems must satisfy the dominant HVAC load for the building, per applicable code</li> <li>Project shall be for full-load heating systems.</li> <li>Applicant will follow the Custom application process and requirements</li> </ul>
6	Custom Hot Water Heating	Air-to-Water and Water-to-Water Heat Pumps for DHW	<p>The following types of centralized systems are included:</p> <ul style="list-style-type: none"> <li>Ground-coupled water-to-water heat pumps used for DHW loads must meet or exceed ENERGY STAR geothermal heating requirements.</li> <li>Other air-to-water or water-to-water heat pump systems used for DHW must meet applicable ASHRAE 90.1-2022 requirements using AHRI 550/590.</li> <li>Commercial HPWH (rated with COPH) and residential HPWH (rated with UEF) must meet applicable ENERGY STAR requirements. Residential HPWH must be parallel-piped as a central DHW system.</li> <li>Heat Recovery Chillers and Heat Pump Chillers</li> <li>Systems listed in NEEA Commercial/Multifamily HPWH Qualified Products List</li> </ul> <p>In all cases:</p> <ul style="list-style-type: none"> <li>Fossil fuel energy consumption must be reduced by the new electric technology or application</li> <li>The new electric technology or application must:           <ul style="list-style-type: none"> <li>Reduce existing or baseline fossil fuel or electric resistance annual consumption by at least 50%</li> <li>In savings calculations, the fossil fuel baseline efficiency (including distribution) must equal existing or upgraded (boiler) system efficiency, as applicable</li> <li>Not increase the overall annual site energy consumption</li> <li>Exceed applicable minimum efficiency specifications to meet applicable codes and standards</li> </ul> </li> </ul>
6a	Custom Centralized Multifamily Hot Water Heating (5–100 dwelling units)	Category 6 water heating technologies	<ul style="list-style-type: none"> <li>Multifamily buildings with 5 to 100 dwelling units installing Category 6-eligible heat pump water heating equipment and supporting equipment</li> <li>Residential HPWH must be parallel-piped as a central DHW system</li> <li>Retrofit, gut rehab, and new construction are eligible</li> <li>Building must have year-round occupancy</li> <li>Common-area-only projects are not eligible</li> <li>Hot water must serve in-unit use</li> <li>Must be a full-load heat pump installation</li> <li>Applicant will follow the Custom application process and requirements</li> </ul>
10	Custom Partial Load Space Heating	Category 4 space heating technologies	<p>A partial load heating system is a prioritized, first stage, heat pump system installed alongside a supplemental, second stage, heating system for the purpose of providing heating. The supplemental heating system may be either the existing system or a new system. New fossil and electric resistance heating systems are not eligible for Clean Heat incentives.</p> <p>Eligibility:</p> <ul style="list-style-type: none"> <li>Category 4 and 4a-eligible projects that are not full-load heating systems</li> <li>Projects must displace at least 50% of the existing on-site fossil fuel consumption annually or provide at least 4,000 MMBtu of annual savings. Heat recovery chiller projects are exempt from this requirement.</li> <li>Fossil fuel energy consumption must be reduced by the new electric technology or application</li> <li>The project must not increase the overall annual site energy consumption</li> <li>Fuel savings cannot include fossil fuel system efficiency savings; in savings calculations, the fossil fuel baseline efficiency (including distribution) must equal the existing or upgraded (boiler) system efficiency</li> <li>Technology must use staged, multi-speed or variable-speed heat pumps</li> <li>Projects require pre-approval and will be reviewed on a case-by-case basis</li> </ul>

### Save your customers money while earning some for yourself!

Priority electrification areas in National Grid's service territory may qualify for additional incentives. Learn more at [ngrid.com/nys-cleanheat](https://ngrid.com/nys-cleanheat).

### Questions? Email an account manager:

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