## nationalgrid

# Become a NYS Clean Heat Participating Contractor. It pays to participate.

Earn incentives on air-source heat pump and heat pump water heater technology, and build your business with the NYS Clean Heat Program.

#### Here's how:

- 1. Enroll as an NYS Clean Heat participating contractor at **nystatewidecmp.programprocessing.com**.
- 2. Select and purchase eligible equipment depending on your customer's needs and Manual J calculations.
- 3. Install qualified equipment for a National Grid electric customer. See eligibility requirements on back.
- **4.** Submit projects on the New York State Clean Heat Program **online portal** and get paid! Visit **nyscleanheatrebates.com**.

Learn more at cleanheat.ny.gov/contractors.

#### **Customer rebates and contractor rewards available:**

Category	Technology	Incentive	Total Incentive	Participating Contractor Reward <sup>1</sup>
2	ccASHP: Full Load Heating	\$/10,000 Btu/h of maximum heating capacity at 5°F, as documented on the NEEP Product List <sup>2</sup>	\$1,200	\$300/project
2a	ccASHP: Full Load Heating with Integrated Controls	\$/10,000 Btu/h of maximum heating capacity at 5°F, as documented on the NEEP Product List <sup>2</sup>	\$1,400	\$500/project
2b	ccASHP: Full Load Heating with Decommissioning	\$/10,000 Btu/h of maximum heating capacity at 5°F, as documented on the NEEP Product List <sup>2</sup>	\$1,600	\$500/project
2e	Air-to-Water Heat Pump, for space conditioning	\$/10,000 Btu/h of heating capacity at the condition of 5°F ambient and 110°F leaving water temperature, or A5W110, as documented by the AWHP QPL <sup>3</sup>	\$1,600	\$300/project
5	Air-Source HPWH (≤ 120 gal)	\$/Unit <sup>4</sup>	\$1,000	N/A
5 Mid.	Midstream Air-Source HPWH (≤ 120 gal)	\$/Unit <sup>5</sup>	\$1,100	\$50 contractor \$50 distributor

#### Save your customers money while earning some for yourself!

Priority electrification areas in National Grid's service territory may qualify for additional incentives. Learn more at ngrid.com/nys-cleanheat.<sup>6</sup>

#### **NYS Clean Heat equipment**

<sup>&</sup>lt;sup>1</sup> Each participating contractor may retain up to the participating contractor reward amount shown in the incentive table. The balance of the total incentive less the participating contractor reward must be passed or otherwise credited to the customer in its entirety.

<sup>&</sup>lt;sup>2</sup> Total incentive to be limited to 120% of BHL—for example, total incentive ≤ ([Maximum Heating Capacity x 1.2]/HP Sizing Ratio). See Equipment Sizing Requirements in Appendix 2 of the Program Manual for additional details. New Construction Multifamily projects with five or more units that elect to install ASHP systems will be incentivized at the Category 4: Custom Space Heating Applications rate.

<sup>&</sup>lt;sup>3</sup> Total incentive to be limited to 120% of BHL.

<sup>&</sup>lt;sup>4</sup> Available for HPWHs purchased through the instant rebate program at participating retailers.

<sup>&</sup>lt;sup>5</sup> Available for HPWHs purchased through a participating distributor.

<sup>&</sup>lt;sup>6</sup> Customers cannot receive incentives for both heat pump and gas space-heating equipment.

Category Number	Description	Eligible Technologies	Eligibility Criteria
2	ccASHP: Full Load Heating	MSHP, Central ccASHP	<ul> <li>Each unit in system must be on the NEEP Product List</li> <li>Total heat pump system heating capacity is &lt; 300,000 Btu/h</li> </ul>
			<ul> <li>For central ASHPs installed with a back-up furnace in the same system, the back-up furnace must have capacity &lt; 225,000 Btu/h</li> </ul>
			<ul> <li>Total heat pump system heating capacity satisfies at least 100% of the BHL. Systems sized for &gt; 120% BHL may incur further review and require justification</li> </ul>
			<ul> <li>In cases where there are four or fewer units choosing heat pumps in a multifamily building, they shall be eligible to apply in Category 2, subject to the discretion of the utility</li> </ul>
2a	ccASHP: Full Load Heating	MSHP, Central ccASHP with Integrated Controls	<ul> <li>Eligible projects include heat pumps that meet the full building load where the previously existing system is coupled with integrated controls</li> </ul>
			Category 2a is only available for retrofit projects of existing structures and is not available to new construction or gut rehab
			<ul> <li>To be eligible for Category 2a incentives, the integrated controls package must be connected to existing fossil fuel heating equipment and must operate the heat pump as the first stage/primary heating system</li> </ul>
			Ancillary electric heating systems are not eligible for a Category 2a incentive
			<ul> <li>In cases where there are four or fewer units choosing heat pumps in a multifamily building, they shall be eligible to apply in Category 2a subject to the discretion of the utility</li> </ul>
2b	ccASHP: Full Load Heating	MSHP, Central ccASHP with Decommissioning	<ul> <li>Eligible projects include any heat pumps that meet the full building load where the previously existing fossil fuel system is decommissioned</li> </ul>
			<ul> <li>Category 2b will require submission of an additional attestation form and will only be available for retrofit projects</li> </ul>
			• To be eligible for a Category 2b incentive, the heat pump system installed must meet the full heating load of the building, as discussed in section 3.2.2.1 in the Program Manual
			Category 2b incentives will only be available when decommissioning existing fossil fuel heating equipment
			<ul> <li>In cases where there are four or fewer units choosing heat pumps in a multifamily building, they shall be eligible to apply in Category 2b subject to the discretion of the utility</li> </ul>
2e	Air-to-Water Heat Pump	Air-to-Water Heat Pump (AWHP), for space conditioning	Eligible heat pumps must be on the NYS Clean Heat AWHP QPL
			<ul> <li>Eligible projects include heat pumps that meet 100% of BHL at design conditions.</li> <li>AWHPs that meet only part of the building load are acceptable if the remainder of the load is met by a separate ccASHP</li> </ul>
			Retrofit projects, new construction and gut rehabs are eligible
			<ul> <li>AWHPs can provide space heating alone or space heating and cooling. AWHPs can also serve domestic water heating loads, but may not be sized to more than 120% of the space heating load, or BHL</li> </ul>
5 and 5 Mid. <sup>7</sup>	HPWH (up to 120 gallons of tank capacity)	Air-to-Water HPWHs Dedicated DHW WWHP (> 120 gallons) added to ground loop	Air-to-Water HPWHs with storage capacities up to 120 gallons must meet or exceed ENERGY STAR® Residential Water Heater specification.

### Questions? Email an account manager:

Ari Tatko Kayla Peate Jordan Alhart Ari.Tatko@icf.com

Kale Beard Kayla.Peate@icf.com Jordan.Alhart@icf.com Kale.Beard@icf.com



<sup>&</sup>lt;sup>7</sup> Heat Pump Water Heater incentives are limited to one per customer. If you require more than one unit, please contact the program team. Visit cleanheat.ny.gov/contractors to view the Program Manual in full.